



EU AT

13–15 February 2006

A STRONG PARTNER FOR
THE EUROPEAN ECONOMY

Binnenschifffahrt: Starker Partner der Europäischen Wirtschaft
Navigation fluviale: La solution logistique pour la croissance européenne

**INLAND NAVIGATION SUMMIT
VIENNA 2006**



“At the Inland Navigation Summit, we want to bring decision makers from the field of Inland Waterway Transport and beyond together.”

Inland navigation is an attractive mode of transportation that provides clear commercial and transport policy benefits. At the same time, it offers reliable and cost-efficient logistics services that enable many different industry sectors to operate competitively. Thanks to its outstanding environmental and safety record, inland navigation contributes to the sustainability of the freight transport system. These positive effects demonstrate that Inland Waterway Transport has an enormous potential and can help to relieve the overall European freight transport system.

Sustainability becomes all the more important in light of the considerably growing traffic volumes in Europe. The economic dynamics and the industrial development of Central and Eastern Europe will put pressure on existing transport systems. Unless additional measures are taken, congestion and pollution costs will rise to unacceptable levels. Inland Waterway Transport can contribute to rebalancing the European freight transport system. This is also reflected by the recent efforts of the European Commission to establish an Integrated European Action Programme for Inland Waterway Transport.

Faced with these developments and challenges, Austria has taken the initiative to define the promotion of inland navigation as a major topic during the Austrian Presidency of the European Council. The main objective will be to contribute to the realisation of the European Action Programme, by developing clear recommendations for implementation. The Inland Navigation Summit, which will be organised between 13th and 15th February 2006 in Vienna, is an important step towards this goal.

The Summit promises to be a successful event, with many distinguished speakers contributing to make it interesting and lively. I herewith cordially invite you to this event and am looking forward to your active participation!

Vice Chancellor Hubert Gorbach,
Minister for Transport, Innovation
and Technology

“During the Austrian Council Presidency, Austria will play a strong role in pushing the advancement of Inland Waterway Transport.”



The initiative of the European Commission to launch a European Action Programme for Inland Waterway Transport is a major achievement in the development of inland navigation in Europe. The proposed measures and actions concentrate on five strategic areas for a comprehensive Inland Waterway Transport policy: market, fleet, human resources, image, infrastructure. These five strategic areas are closely interconnected and form a coherent framework. Along the lines of the Integrated European Action Programme, Austria has developed a National Action Plan for Danube navigation, which contains a comprehensive policy strategy for the period 2005 through 2015. Austria therefore fully supports a coordinated and comprehensive approach towards stimulating freight transport by water in Europe.

To further promote inland navigation, the Austrian Federal Ministry of Transport, Innovation and Technology is organising the European Inland Navigation Summit from 13th to 15th February 2006 in Vienna. During the Industry Congress on the 14th February 2006 – hosted by the Austrian Federal Economic Chamber – prominent speakers from the shipping and inland navigation industry will address the main issues of the European Action Programme. The discussion will focus on the proposed measures of the Action Programme from the point of view of the shipping industry. During the High-level Meeting on the next day, top officials of the European Member States as well as of the Danube riparian states will define the next steps required for the implementation of the European Action Programme. The Summit should result in a Finding Paper to effectuate Conclusions of the Transport Council, which is held between the 8th and 9th of June 2006 in Luxembourg.

The organising committee has compiled an interesting programme with high-ranked speakers from the industry as well as public administration. I cordially invite you to take part in the Inland Navigation Summit and am looking forward to meeting you in Vienna.

A handwritten signature in dark ink, appearing to read 'Helmut Kukacka'.

Helmut Kukacka,
State Secretary in the Federal Ministry for
Transport, Innovation and Technology



Inland navigation and its policy impacts

Inland navigation helps to

- Relieve capacity problems on rail and roads
- Create a safer and more environment-friendly transport network
- Cut transport costs
- Provide job opportunities

Pursuing a shift in transport

According to some forecasts, freight transport volumes in Europe will increase by one-third until 2015 as a result of the EU enlargement into Central and Eastern Europe. Further globalisation – resulting in growing international trade – is also contributing to the steadily-increasing transport volumes. Present patterns of transport growth and the reliance on road transport have become a synonym for congestion and pollution, the costs of which are expected to double to 1% of Europe's annual GDP by 2010.

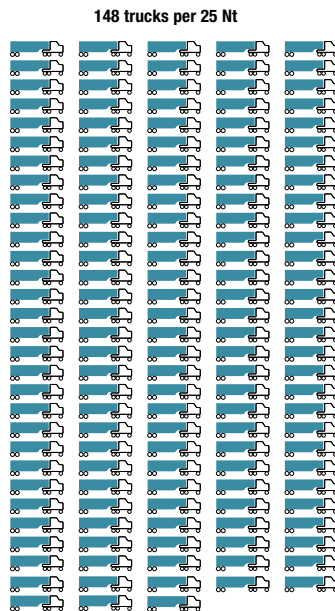
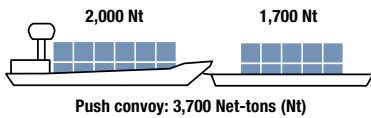
Congestion, capacity problems and delays affect mobility and economic competitiveness and are detrimental to the environment and the quality of life. The European Union and its Member States made a commitment to pursue a shift in

transport to less energy-intensive, less polluting and safer transport modes. Inland Waterway Transport performs well in each of these areas and is therefore the obvious choice to play a more prominent role in the European transport policy. While many principal roads and rail networks are faced with congestion, Europe's waterway infrastructure generally disposes of free capacities. Increasing transport volumes by water therefore usually help to limit additional claims on land-use and require comparably low public investments.

Concrete actions are needed to fully exploit the market potential of inland navigation, to enhance its integration into multi-modal supply chains and to make its use more attractive. The Inland Navigation Summit in Vienna from 13th to 15th



The chart shows the transport capacities of the respective transport modes. Inland navigation relieves the traffic burden on rail and roads.



February 2006, which is organised under the Austrian Presidency of the European Council, marks an important step towards reaching these objectives. Following the publication of the Communication of the European Commission on the European Action Programme for Inland Waterway Transport, the Austrian Presidency will endeavour

to promote the implementation of this action programme. The aim is to reach conclusive statements for the Transport Council, which will be held between the 8th and 9th of June 2006 in Luxembourg. The Finding Paper of the Summit in Vienna will be used as a crucial input in this political process.



Commercial benefits of inland navigation

Inland navigation – The benefits

- Low operational costs
- Low logistics costs
- Low damage rates
- High load capacity

Inland navigation: Cutting transport costs

The operational costs of inland navigation (per ton-kilometre) are very low compared to other surface transport modes. This goes hand in hand with the bulk character of inland navigation: a push-convoy with two barges can carry over 5,000 tons of dry bulk. This equals approximately to 125 railway rail wagons of 40 tons each, or 250 road trucks of 20 tons payload per truck. The largest container ships can load over 400 TEU at a time. Apart from its cost attractiveness, inland navigation often outperforms other transport modes in terms of high punctuality and low damage rates.

The spectacular growth of container transport by barge has shown that inland navigation can contribute to a significant reduction of transport

and logistics costs for the industry. Transport by water, including transshipment, pre- and end-haulage as well as value-added activities can be offered as one-stop services at cost-efficient rates. Case studies in the steel and automotive industries reveal that the transport and logistics cost advantages – compared to road-only transport – can be as high as 40%. Moreover, the availability of low-cost Inland Waterway Transport services has proven to be a decisive location factor for the European manufacturing industry and therefore contributes significantly to the preservation of Europe's industrial plants and employment.

Inland shipping not only has a strong position in the long-distance haulage of bulk loads such as building materials, agricultural products, ores, petroleum products



“Facing the congested roads, it would be a sin not to use the huge potential of the Danube waterway.”

Manfred Seitz | Managing Director, via donau

and chemicals, it has also entered new markets. The last two decades have shown double-digit annual growth rates in the hinterland transport of maritime containers in Germany, France, Belgium and the Netherlands. This success is based on entrepreneurial initiatives that combine competitive cost structures with logistically attractive service levels. High shipment frequencies, door-to-door services, sufficient vessel utilisation and economies of scale can be achieved when individual barge operators and private ship-owners co-operate on both a strategic and operational level.

The development in the hinterland transport of maritime containers in Western Europe has demonstrated that inland navigation can quickly respond to new market requirements and consequently take over

significant shares of transport volumes. The introduction of River Information marks another step in the integration of inland navigation in logistics supply chains. The expansion into other promising markets such as the continental cargo market and intermodal transport in Central and Eastern Europe is to be pursued with the same philosophy of customer-orientation.

Industry Congress Programme

February 13–14, 2006

13th February:

17:00–19:00 Pre-registration for the Industry Congress

19:00 Welcome Reception, both at the House of Industry
IV-Federation of Austrian Industry

February 14, 2006 – Austrian Federal Economic Chamber

09:00 **Check in**

09:30–10:30 **Opening & Keynote Speeches**

Chair: **Friedrich Macher**, General Director Kühne & Nagel, A

Speeches: **Christoph Leitl**, President of the Austrian Federal Economic Chamber, A

Hubert Gorbach, Vice Chancellor & Minister for Transport, Innovation and Technology, A

Matthias Ruete, Director-General for Energy and Transport

10:30–11:00 **Coffee Break**

11:00–12:30 **Parallel Workshops**

A: Create favourable conditions for services
Building upon existing market success

Chair: **Manfred Seitz**, Managing Director via donau, A


Speeches: **Ian Worboys**, Managing Director Gazeley France, Belgium and Spain, F

Ralph Gallob, Managing Director Industrie Logistik Linz, A

Alain Jacques Baldeyrou, President PSA Peugeot Citroën, SK

Friedrich Weigert, Managing Director Euroshipping, D

Boton Szalma, Managing Director Plimsoll, HU



The Industry Congress will take place at the Austrian Federal Economic Chamber (WKO) in Vienna on the 14th February 2006.

B: Stimulate fleet modernisation and innovation **Raising efficiency and safety**

- Chair: **Ton Roos**, Director Centraal Bureau voor de Rijn- en Binnenvaart, NL
- Speeches: **Branislav Zigic**, Naval Architect, DST – Development Center for Ship Technology and Transport Systems, D
Henk van Hoorn, Head Division Inland Waterway Transport, Ministry of Transport, Public Works and Water Management, NL
Gunther Jaegers, Managing Director Reederei Jaegers, D
A. W. Vredeveltdt, Researcher TNO Built Environment and Geosciences, NL
Frank Arendt, Director Information Logistics ISL – Institute of Shipping Economics and Logistics, D

C: Promote jobs and skills **Investing in human capital**

- Chair: **Kees de Vries**, Bureau Voorlichtung Binnenvaart, NL
- Speeches: **Udo Beyer**, International Transport Workers' Federation, D
Marco L. Sorgetti, Director General CLECAT – European Association for Forwarding, Transport, Logistics and Customs Services, B
Philippe Bourgeois, Director Logistics Centre FOREM – Walloon Professional Training and Employment Agency, B
Wolfram Mosser-Brandner, Chairman of the Austrian Inland Navigation Association, A

Industry Congress Programme

February 13–14, 2006

12:30–13:30 Lunch

13:30–15:00 Parallel Workshops

D: Improve image and co-operation **Promotion pays off**

Chair: **Veronika Kessler**, Head of Transport and Infrastructure Policy Department, Austrian Federal Economic Chamber, A

Speeches: **Hilde Bollen**, Managing Director Promotie Binnenvaart Vlaanderen, B

Damir Obad, Managing Director Inland Navigation Development Centre, HR

Peter Bernert, President of Eurocommerce, A

Mike Elsom, Managing Director Sea and Water & Chairman European Shortsea Network, UK

Pierre-Alain Roche, General Director of Maritime, Road and Inland Navigation Transports, Ministry of Equipment, Transports, Tourism and Sea, F

E: Provide adequate infrastructure **Creating a basis for efficient services**

Chair: **Otto Schwetz**, Managing Director TINA Vienna & Chairman Corridor VII, A


Speeches: **Charles Huygens**, President of EFIP - European Federation of Inland Ports, B

Alexandru Cucu, General Director Ministry of Transport, Construction and Tourism, RO

Ivo ten Broeke, Co-ordinator IRIS Masterplan, NL

François Bordry, President Voies navigables de France, F

Heinz Hofmann, President EBU & President BDB, D



The Industry Congress will take place at the Austrian Federal Economic Chamber (WKO) in Vienna on the 14th February 2006.

F: Improve the institutional framework

Reshaping the administrative landscape

- Chair: **Reinhard Vorderwinkler**, Head of the Austrian Supreme Shipping Authority, A
- Speeches: **Milovan Božinović**, President Danube commission, SCG
Jean-Marie Woehrling, Secretary General Central Commission for Navigation on the Rhine, F
Rodrigo Vila de Benavent, EC – Head of Unit Short Sea Shipping, Inland Navigation & Ports
Theresia Hacksteiner, General Secretary EBU, NL

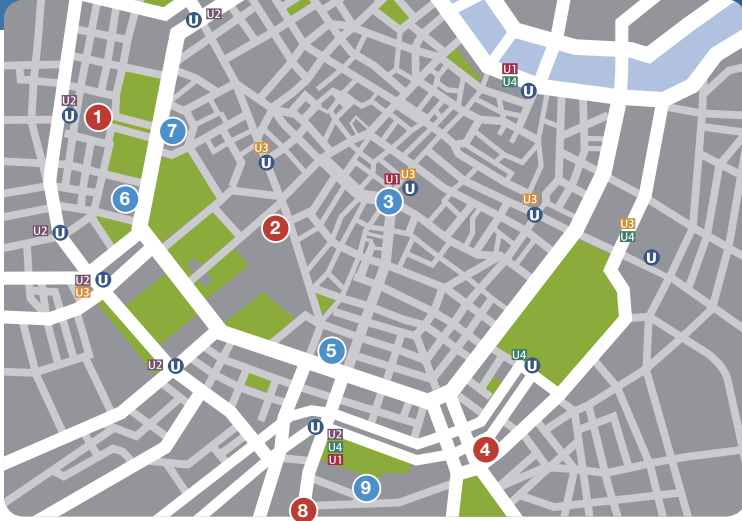
15:00–15:30 Coffee Break

15:30–16:30 Plenum

- Chair: **Werner Kühlkamp**, Union of European Chambers of Commerce
- Speeches: **Fritz Holzwarth**, President ICPR – International Commission for the Protection of the Rhine
Wolfgang Eder, Chairman of the board Voest-Alpine Stahl AG
Veronika Kessler, Head of Transport and Infrastructure Policy Department, Austrian Federal Economic Chamber
Helmut Kukacka, State Secretary of the Ministry for Transport, Innovation and Technology

19:30 Gala Dinner, Vienna City Hall

Locations of the Inland Navigation Summit



Vienna's City: 1 City Hall (Gala Dinner) 2 Hofburg (High-level Meeting)
3 Stephansplatz 4 IV (Welcome Reception) 5 State Opera 6 Parliament
7 Burgtheater 8 to the WKÖ (Congress) 9 Karlsplatz



Hofburg: Map of the first floor

High-level Meeting Programme

February 15, 2006

Participation in the High-level Meeting: Attendance restricted to delegations with personal nomination.

February 15, 2006 – Hofburg

09:30–12:30 Opening

Speeches: **Hubert Gorbach**, Vice Chancellor & Minister for Transport, Innovation and Technology
Jacques Barrot, EU Commissioner for Transport*

Political Entry Statements of Ministers

Chair: **Helmut Kukacka**, State Secretary of the Ministry for Transport, Innovation and Technology

Discussion:

Communication of the European Commission – NAIADES

Introduction: **Fotis Karamitsos**, EC - Director of the Directorate Maritime and river transport and intermodality
Comments: Delegations from the Member States

12:30–14:00 Lunch

14:00–17:00 Discussion:

Communication of the European Commission – NAIADES

Comments: Delegations from the Non-EU-Members
Comments: Delegations of Associations and Organisations
Results of the Industry Congress: Business Delegation

Adoption of the Finding Paper of the meeting

17:00–17:30 Closing Statements

* to be confirmed

Social events and local information

For more information on Vienna, its sights and attractions please go to www.wien.info

Social events

We are pleased to invite all speakers, moderators and participants to take part in the social events on 13th and 14th February within the scope of the Inland Navigation Summit 2006.

The Welcome Reception on 13th February will be held at the House of Industry, at Schwarzenbergplatz, the headquarters of the Federation of Austrian Industry.

The Gala Dinner on 14th February will take place at Vienna's City Hall. The City Hall is more than one hundred years old and famous for its impressive neo-Gothic style. It is the seat of the mayor and governor of Vienna as well as of the City Council.

Local information

Vienna is located in the heart of Europe and has always been a gateway to the East. Numerous international enterprises have erected their headquarters here in order to reach the Eastern European market. Vienna counts more than 15,000 Austrian joint ventures with Eastern European companies.

The city has established itself as a prime international conference location and ranks among favoured destinations in the world, providing all the infrastructure and professionalism required to successfully organise a convention.

Vienna is famous for its high standard of living and quality of life. According to international studies it is among the three safest cities in the world. In comparison to other large cities, Vienna not only offers a wealth of art and culture, but has many parks and leisure areas for inhabitants and guests.

General information and useful links

Registration

In order to register for the conference on 14th February, please go to www.via-donau.org/eu2006 or fill in and fax the attached form.

Contact

For further information, please go to www.via-donau.org/eu2006 or mail to events@via-donau.org.

Organisers

The Industry Congress on 14th February is hosted by the Austrian Federal Economic Chamber. Organiser of the High-level Meeting on the 15th February is the Austrian Federal Ministry of Transport, Innovation and Technology (bmvit), in corporation with via donau – Österreichische Wasserstraßen-Gesellschaft mbH.

Directions

Vienna can be reached easily by air, train or car. The Vienna International Airport connects Vienna with the world – more than 11 million passengers arrive by air per year. The

new City Airport Train – CAT takes its passengers in 16 minutes to the city centre. For more information, please go to www.cityairporttrain.com. Vienna can also be reached with the Airport City Train (Schnellbahn) S 7 or the Airport Express Buses of the Vienna Airport Lines.

Reaching Vienna ...

- > by air: english.viennaairport.com
- > by train: www.oebb.at/en
- > by bus: www.eurolines.com
- > by car: www.viamichelin.com

Hotel information

A variety of hotels offering a special congress rate can be found under www.via-donau.org/eu2006, if you click on “Guide” and “Hotel information”. Here, you can also find a map with the locations of the different hotels. For more information, please click on the hotel icon, call +43 1 319 76 90–29 or mail to EU2006@kuoni.ch.

Vienna Inland Navigation Summit 2006

Locations:

13th February:

17:00–19:00 Pre-registration for
the Industry Congress
19:00 Welcome Reception
IV-Federation of Austrian Industry
House of Industry
Schwarzenbergplatz 4
1031 Vienna

14th February:

9:00–16:30 Industry Congress
Austrian Federal Economic Chamber
Wiedner Hauptstraße 63
1045 Vienna

19:30 Gala Dinner
Vienna City Hall
Lichtenfelsgasse 2, Feststiege I
1010 Vienna

15th February:

9:30–17:30 High-level Meeting
Hofburg Congress Center,
Redoutensäle, Josefsplatz
1010 Vienna

Information:

www.via-donau.org/eu2006

Contact:

events@via-donau.org

Organisers:

Austrian Federal Ministry of Transport,
Innovation and Technology (bmvit),
Austrian Federal Economic Chamber,
via donau – Österreichische Wasser-
straßen-Gesellschaft mbH



Imprint

via donau
Österreichische Wasserstraßen-
Gesellschaft mbH
Donau-City-Strasse 1
A-1220 Vienna
T + 43 (0) 50 4321-0
F + 43 (0) 50 4321-1050

Registration form for the INDUSTRY CONGRESS, 14 February 2006

Austrian Federal Economic Chamber Vienna

Please register online or fill in this form and return by fax!

Kuoni Congress Vienna
Lerchenfelder Gürtel 43/4/1
A – 1160 Vienna / Austria

Tel.: +43/ 1 – 319 76 90 – 29
Fax: +43/ 1 – 319 11 80
e-mail: EU2006@kuoni.ch

Participant's details

Title: <input type="checkbox"/> Prof. <input type="checkbox"/> Dr. <input type="checkbox"/> Mr. <input type="checkbox"/> Mrs. <input type="checkbox"/> Other: _____		
First Name:		Surname:
Company/Organisation:		
Dept./Div.:		
Street or PO Box:		Zip Code:
City:		Country:
Phone:	Fax:	e-mail:

Registration (free of charge): *Please tick here*

- I would like to participate in the Industry Congress, 14 February 2006, Austrian Federal Economic Chamber

Social Programme (free of charge):

- | | | | |
|--|--------------------|-----------------------------------|------------------------------------|
| <input type="checkbox"/> Monday, February 13, 2006: Welcome Reception at the House of Industry | Number of persons: | <input type="checkbox"/> 1 person | <input type="checkbox"/> 2 persons |
| <input type="checkbox"/> Tuesday, February 14, 2006: Gala Dinner at the City Hall | Number of persons: | <input type="checkbox"/> 1 person | <input type="checkbox"/> 2 persons |

Accommodations

no accommodations required

A number of hotels in Vienna offering a special conference rate have been selected. I herewith make a firm reservation – Deposit 1 night per room:

HOTEL	CATEGORY	SINGLE ROOM	DOUBLE ROOM	DEPOSIT (1 NIGHT)
Radisson SAS	****	<input type="checkbox"/> EUR 185,--	<input type="checkbox"/> EUR 205,--
Austria Trend Hotel Astoria	****	<input type="checkbox"/> EUR 123,--	<input type="checkbox"/> EUR 166,--
Austria Trend Hotel Europa	****	<input type="checkbox"/> EUR 123,--	<input type="checkbox"/> EUR 166,--
Hotel Wandl	***	<input type="checkbox"/> EUR 85,--	<input type="checkbox"/> EUR 120,--
Hotel Post	***	<input type="checkbox"/> EUR 70,--	<input type="checkbox"/> EUR 100,--
<input type="checkbox"/> I will share my room with:		<input type="checkbox"/> Special requirements:		
<input type="checkbox"/> Non Smoking Room				
1st choice		2nd choice	3rd choice	

Arrival: _____ Departure: _____

The number of nights booked serves as a basis for your hotel invoice.

The prices quoted in EURO are rates per room and night incl. breakfast, service, taxes and all charges. A deposit for the first night must be paid when making the reservation. The deposit will be the same irrespective of the length of stay and will refer to the category to which the hotel belongs. The deposit paid will be deducted from the delegate's hotel bill.

Terms of Payment

All payments are requested to be made in EURO (EUR). Collective remittances have to be accompanied by a list of names and details of payment of each person. Payment should be made in advance by one of the following means:

Method of payment

Bank transfer to our KUONI bank account at Bank Austria Creditanstalt with the number 09455 836 811, bank code 12000, IBAN Code: AT65 1200 0094 5583 6811, SWIFT/BIC Code: BKAUATWW; **All charges for the transfer of funds shall be paid by the sender.** Name of the conference "Industry Congress 2006", name and address of the sender have to be clearly marked on every remittance.

<input type="checkbox"/> Credit card	<input type="checkbox"/> Visa	<input type="checkbox"/> Mastercard	<input type="checkbox"/> Diners	<input type="checkbox"/> Amex
Credit Card Number: ____ / ____ / ____ / ____			Expiry Date: ____ / ____	
Name of the cardholder:				
Signature of the cardholder:				

I agree that KUONI Congress Vienna is authorised to use the above credit card authorisation for my bookings above. Also, I understand that the above mentioned deposits charged per reservation will be non-refundable if I or others fail to arrive for my/their assigned housing on the confirmed arrival date. Requests without a deposit cannot be processed.

TERMS OF CANCELLATION FOR HOTEL RESERVATION

Notifications of cancellations and changes must be made in writing. For cancellations made until January 13, 2006 an administrative fee amounting to 50% of the first night deposit will be charged. For cancellations received after January 13, 2006 or no show, the first night deposit will not be refunded. The date of the postmark will be used as basis for considering refunds.

LIABILITY

Kuoni Congress Vienna shall act as mediator only and cannot be held responsible for any loss incurred or any damage inflicted on persons or objects irrespective of whatsoever cause. The liability for transport and other service companies shall not be affected by the above. Only written agreements shall be valid. The place of jurisdiction shall be Vienna.

Date: _____

Signature: _____